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Are the Next Great Leaders Hiding in Plain Sight?

There are plenty of statistics that clearly show most organizations have great talent in their midst, going largely underutilized and chronically overlooked. Here are seven places your organization must look to find the next great leaders who are hiding in plain sight...

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How to ask for a raise in the middle of a pandemic

With massive job losses and continued economic uncertainty as the pandemic drags on, workers might be hesitant to ask for anything, let alone a raise. You owe it to yourself to ask, "They may not say yes, but what if they do?"...

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- **Rewards/Recognition in the workplace:** Only 42% of employees are happy with the rewards and recognition their company offers. Studies show that a \$1000 payment was 10 times more effective at motivating and engaging employees when it was given through a recognition program than when added to base pay. (McKinsey))
- **Working with your BFF:** A new survey by job site Comparably found that of over 33,000 workers across the tech industry, more than half of them report having best friends at work. While 60 percent of women said they have a close friend at work, 56 percent of men admitted having work BFFs as well. (Comparably)

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"True leadership stems from individuality that is honestly and sometimes imperfectly expressed... Leaders should strive for authenticity over perfection." ~Sheryl Sandberg, COO of Facebook

*"I'm a success today because I had a friend who believed in me and I didn't have the heart to let him down."
~Abraham Lincoln*

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
 Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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