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## Bridge the Distance During Virtual Year-End Reviews

While it may take more effort virtually, there are countless small things that leaders can do to create a positive connection and a memorable experience that will leave employees feeling valued...

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## Bill Ford: 'Our Family Name Is on the Line Every Day'

Mr. Ford, the chairman of the Ford Motor Company, brokered a conference call with the leaders of General Motors, Fiat Chrysler, the United Auto Workers and key Michigan politicians. The result was an unprecedented decision...

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## 4 Roadblocks to Overcome for Effective Leadership Influence

Effective leaders strive to pinpoint and overcome these challenges; her colleague added. Sometimes they eliminate an issue; other times, they learn to work with it. Here are four roadblocks to overcome for effective leadership influence...

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## 7 Ways Job Searching Will Be Different in 2021

The coronavirus pandemic took a toll on every aspect of our lives - including, and in some cases especially, the way we work and what our job searches look like. And while we're starting to see glimmers of light at the end of the tunnel, there are still a lot of variables...

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## Management tips: How to Build Positive Relationships at Work


Relationships can affect your satisfaction with the job, as well as your ability to advance and gain recognition for your achievements. When you build positive relationships, you feel more comfortable with...


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### Upcoming Speaking Engagements

**How to Manage and Influence Internal Stakeholders:** Turn These Relationships into Advocates & Assets

February 23<sup>rd</sup>, 2021 - Webinar 1pm EST

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### Current Executive Coaching Engagements



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- **Remote work challenges:** Despite receiving confidential business data to their remote location regularly, less than half of remote employees say they received proper internet security training. (GetApp)
- **Earnings and benefits for remote work:** Despite the perk of remote work, less than 34% would take a pay cut of 5% to remote work full-time while just 24% would take a pay cut of 10% for the same option. (OwlLabs)

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**"Success is not final; failure is not fatal: It is the courage to continue that counts." ~Winston Churchill**  
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Books Authored by Joel A. Garfinkle

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