

Subscribe

Past Issues

Translate ▾

RSS 

November 18, 2020 • Vol 24, Issue 46

Share newsletter



[View email in browser](#)



Get Inspired in under 2-Minutes
(click video below)



Watch the Video

Subscribe to [Joel's YouTube Channel](#) to view more weekly videos.

Visit www.joelinspirationalspeaker.com for more information about Joel's Corporate Training and Speaking Services.

The Question You Need to Ask to Focus and Engage Your Team

We're not in a sprint or even a marathon to the next normal; we're in and Ironman® Triathlon and we're about halfway through the opening two-mile open water swim...

[Continue Reading](#)

Alex Trebeck Is Still in the Game

'What is marmoset?' Trebek's full name is George Alexander Trebek, but when he was growing up in Sudbury, in Ontario, Canada, everyone...

[Continue Reading](#)

3 Solid Strategies to Keep Your Employees From Jumping Ship

Develop a great reputation among clients, customers and the public; and you avoid the financial losses that high employee turnover creates. Here are three hallmarks of a good retention program...

[Continue Reading](#)

7 Critical Steps to Make Your Cover Letter Stand Out

Resumes get the attention, but a good cover letter can go a long way toward helping you get the attention of hiring decision-makers. But what makes a good cover letter? This seven-point cheat sheet will help you write a letter that's short, sweet, and gets attention...

[Continue Reading](#)

How to ask for a raise in the middle of a pandemic

With massive job losses and continued economic uncertainty as the pandemic drags on, workers might be hesitant to ask for anything, let alone a raise. You owe it to yourself to ask, "They may not say yes, but what if they do?"...

[Continue Reading](#)

Share this email:

[✕ Tweet](#) [f Share](#) [in Share](#) [G+ +1](#) [✉ Forward](#)

Upcoming Speaking Engagements

3 Ways to Convey Confidence and Command Respect as a Leader

November 19th, 1pm Eastern

[View Details](#)

Perception, Visibility, and Influence (PVI): 3 Career Advancement Strategies Employed By the Most Successful Leaders

December 15th, 1pm EST

[View Details](#)

Current Executive Coaching Engagements



Learn more about hiring Joel for your [Executive Coaching](#) or [Corporate Speaking and Training](#) needs.



- **Rewards/Recognition in the workplace:** Only 42% of employees are happy with the rewards and recognition their company offers. Studies show that a \$1000 payment was 10 times more effective at motivating and engaging employees when it was given through a recognition program than when added to base pay. (McKinsey)
- **Working with your BFF:** A new survey by job site Comparably found that of over 33,000 workers across the tech industry, more than half of them report having best friends at work. While 60 percent of women said they have a close friend at work, 56 percent of men admitted having work BFFs as well. (Comparably)

300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

[Read Free Articles](#)



"True leadership stems from individuality that is honestly and sometimes imperfectly expressed... Leaders should strive for authenticity over perfection." ~Sheryl Sandberg, COO of Facebook

**"I'm a success today because I had a friend who believed in me and I didn't have the heart to let him down."
~Abraham Lincoln**

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
 Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

Garfinkle Executive Coaching 6918 Thornhill Drive oakland, CA 94611 USA
 Tel: 510-333-6369 • Email: joel@garfinkleexecutivecoaching.com



Copyright © 2020 Joel A. Garfinkle. All rights reserved.
 We welcome your feedback. Let us know how we can better improve our newsletter, [send us an email](#).