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November 11, 2020 • Vol 24, Issue 45

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## The Right Way to Talk With Your Team

Everything is in its right place, and yet that organization isn't operating as it should. There is any number of possible culprits, but one of the most frequent, both directly and indirectly, is an issue with communication among the team...

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## Julia Gillard reveals the truth about female leadership

Had she finally managed to smash the ultimate glass ceiling? Hardly. Right from the outset, Gillard faced unrelenting abuse, she was a woman in leadership without a husband or a child. At best, the sexism was ludicrous, at worst it was visceral and grotesque...

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## 7 Reasons You Might Need an Executive Coach

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## How to Rock a Phone Interview

If you recently applied for a job and are having a call with a recruiter as part of the process, you'll definitely want to check out these tips. Keep these in mind to ensure you rock your next phone interview...

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## North American Workplace: People Skills

Joel Garfinkle, one of the top 50 Executive Coaches in the USA, has compiled this list of excellent tips to improve your people skills and excel in the North American workplace...

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### Upcoming Speaking Engagements

#### 3 Ways to Convey Confidence and Command Respect as a Leader

November 19th, 1pm Eastern

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#### Perception, Visibility, and Influence (PVI): 3 Career Advancement Strategies Employed By the Most Successful Leaders

December 15th, 1pm EST

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### Current Executive Coaching Engagements



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- **US employees actively disengaged:** With 53% already disengaged one way or another, Gallup also reported that 13% of US employees are actively disengaged. (Gallup)
- **People still fall in love at work:** A study by Glassdoor suggests that men and women are almost equal when it comes to finding love in the workplace. Women find love a little more frequently than men, however. 52% reported finding love at work, compared to only 48% of men. (Glassdoor)

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**"It takes 20 years to build a reputation and five minutes to ruin it. If you think about that, you'll do things differently."**  
 ~Warren Buffett, investor

**"So be sure when you step, Step with care and great tact. And remember that life's A Great Balancing Act. And will you succeed? Yes! You will, indeed! (98 and 3/4 percent guaranteed) Kid, you'll move mountains."** ~Dr. Seuss, *Oh The Places You'll Go!*

Books Authored by Joel A. Garfinkle

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