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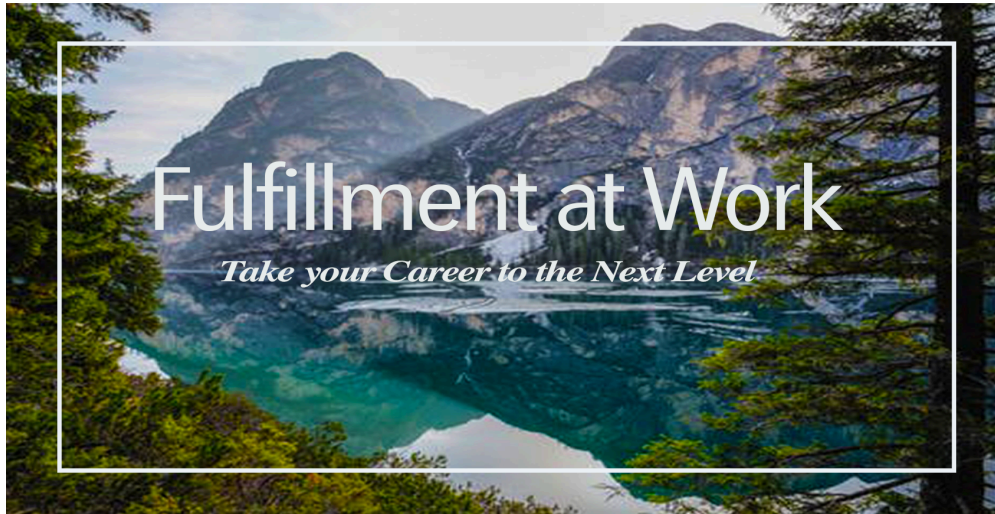
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## Skyrocket your career by paying attention to these 3 things

We can all hit a career plateau at one time or another. Sometimes it's due to forces outside of your control, but sometimes it's due to your own actions. The difference between a career that plateaus and one that skyrockets is the impression you make on others...

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## 3 Times Mark Cuban Failed Before Becoming A Billionaire: 'You Only Gotta Be Right Once'

Before Mark Cuban became a billionaire in 1999, he experienced a string of failures. But if you ask him, past mistakes don't matter. "It doesn't matter how many times you f--up,"...

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Coaching Corner – Joel's Article of the Week

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## 4 Tips for Improving Work/Life Balance

In many workplaces, employees receive assignments from multiple people. You may find yourself pulled in various directions without understanding how to cope with the expectations of multiple people. Work/life balance might seem unattainable...

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Career Central - Tips for Career Changers

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## Here's How to Optimize Your LinkedIn Summary

Like any other social media platform, LinkedIn is a fantastic way to build your personal brand. And one of the best ways to start is with the LinkedIn summary section...

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Joel In The News - Interviewed by Top Media Outlets

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## Mastering Office Politics

There's so much to learn from even the dirtiest political tactics. That's because politics "is sort of like bacteria that has a healthy level but at a certain point becomes toxic," says Julie Jansen, a career coach based in Stamford, Conn. Since this is true of both presidential and workplace politics, it's instructive to see how politicians so often push things to the point of toxicity...

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#### Prioritize Your Work for Maximum Impact

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#### 3 Ways to Convey Confidence and Command Respect as a Leader

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#### Perception, Visibility, and Influence (PVI): 3 Career Advancement Strategies Employed By the Most Successful Leaders

December 15th, 1pm EST

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### Current Executive Coaching Engagements



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- **Pandemic career changing:** 43.25% of workers would look for new work during the pandemic for higher wages and improved benefits, 20.27% search for better workplace and safety conditions, 1.80% the opportunity to help those affected by the virus and 34.68% say there is nothing that would compel them to search for a new job. (Smartbrief)
- **Implementing a company culture increases productivity:** Employee turnover can be reduced by as much as 34% when a well structured culture is set in place. Additionally, the productivity can increase by up to 25% when culture is established and practiced. (OntheClock)

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*"One of the most important things for any leader is to never let anyone else define who you are. And you define who you are. I never think of myself as being a woman CEO of this company. I think if myself as a steward of a great institution." ~Ginni Rometty, CEO of IBM*

*"I can't give you a sure-fire formula for success, but I can give you a formula for failure: try to please everybody all the time" ~Herbert Bayard Swope*

Books Authored by Joel A. Garfinkle

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