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Everyone wants a good mentor. They can help you get ahead at work, and provide an important sounding board. So, what should you look for to find someone who can help you achieve your professional dreams? These traits are critical...

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As the head of a \$185 billion technology company, Chuck Robbins says, "We have to run a good business, but there's more to it."

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Josh is a sales executive at a medium-size software company. Josh's career goal is to become VP of sales within the next year. He's always known how to get results, but his fatal flaw is that he has no idea how to manage his people. The bigger his team grew, the more his abrasive and combative style got in his way...

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Sharpening Talent-Building Skills at the Top

In a recent study by PDI Ninth House, business leaders identified talent development as one of the most important competencies for leaders today, but it also revealed that the higher people climbed in the organization, the less skilled they were at developing talent...

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Learn to Break the Habit of Rush Syndrome

Webinar

February 25th 2020 - 1pm Eastern/10am PST

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Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader

Genentech - San Francisco, CA

February 26th 2020

Stop Avoiding Difficult Conversations: Practical Tactics for Crucial Communication

Webinar

March 10th 2020 - 1pm Eastern/10am PST

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Current Executive Coaching Engagements



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- **57% of stresses out respondents are paralyzed by stress:** Data from United States of Stress research conducted by Everyday Health indicated that 57% of those who

experience stress are paralyzed by it. On the other hand, the other 43% stated that stress invigorates them. (Everyday Health)

- **Your employee experience is your employment brand:** When only 12% of employees strongly agree their organization does a good job of on boarding, it's no wonder organizations have trouble engaging their employees over the long term. The employee experience also includes how employees leave an organization. Employees who have a positive exit experience are 2.9 times more likely to recommend the organization to others.

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"No leader sets out to be a leader. People set out to live their lives, expressing themselves fully. When that expressions is of value, they become leaders. So, the point is not to become a leader. The point is to become yourself, to use yourself completely - all your skills, gifts and energies - in order to make your vision manifest. You must withhold nothing. You must, in sum,, become the person you started out to be, and to enjoy the process of becoming." ~Warren Bennis

"The real test is not whether you avoid this failure, because you won't. It's whether you let it harden or shame you into inaction, or whether you learn from it; whether you choose to persevere." ~Barack Obama

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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