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7 Growth Strategies Sure to Spur Fresh Success

Indeed, a lack of growth in business speaks volumes. It says a business or individual hasn't fruitfully evolved in its own life cycle (or career cycle), hasn't kept pace with industry trends, that increased profitability isn't being prioritized (or valued)... or all of the above...

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Lessons from Leaders - In-depth Profiles

Changing Channels

When women turn 50, the world starts to tune them out. Employers see them as less valuable and are more likely to discriminate against them, according to research. Hollywood disproportionately portrays them as unattractive, unfriendly and stupid. Many women describe a sense of invisibility...

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Coaching Corner – Joel's Article of the Week

Take Credit For Your Work

If one of your co-workers keeps re-framing your ideas as his own at meetings, or if your colleague went so far as to present your strategy to your boss, you need to take action. Here's how to handle some common situations in which others try to take credit for your work...

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Career Central - Tips for Career Changers

3 Types of Job Interviews and How to Handle Each of Them

"So, how'd your interview go?" Your answer to that question - after coming home to a spouse or roommate, or debriefing a parent by phone - depends on lots of things...

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Joel In The News - Interviewed by Top Media Outlets

These 7 simple steps will put you on the fast track for a promotion

You've consistently put your nose to the grindstone and cranked out some work that really wowed your boss - especially considering you're in the early years of your career. But now is not the time to kick back. You need to keep delivering...

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Upcoming Speaking Engagements

Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader
Anthem Inc.
October 29th 2019

Improve Your Conflict-Resolution Skills: The Proven Process for Managing Conflict in the Workplace
November 1st, 2019 - Webinar 1:00pm EST
[View Detail](#)

Current Executive Coaching Engagements



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- **Overcoming technology gaps:** To overcome technology gaps, employers said they plan to adopt change management strategies and new technologies to attract specialized or highly skilled talent (75%), find talent that do the work faster (62%), speed up talent acquisition (57%), and reduce reliance on costly brand-name consulting firms (40%) (Catalant)
- **What is impacting your career:** More than 70% of HR professionals believe outmoded work practices, sketchy career paths and limits on advancement, development and mentoring are impacting attrition and 69% identified flexible work schedules, wellness programs, fast-track promotions and other perks as problematic (Allegis Group)

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"If your actions create a legacy that inspires others to dream more, learn more, do more and become more, then you are an excellent leader." ~Dolly Parton

"Just like gold, which has to weather very high temperatures to achieve the sheen and shine it finally gets, so also every person has to go through struggles in his life to achieve success." ~Kailash Kher

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.

Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.

Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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