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You'll Accomplish More Without a To-Do List

Call me dramatic, but to-do lists make me feel like Tantalus. Just as you reach the final item a new task pops up that extends the list for days, or even weeks. It's infuriating. Yet, from grade school on, most of us are advised to battle overwhelm by making a list and crossing off one item at a time...

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Lessons from Leaders - In-depth Profiles

New CEO Corie Barry moved upwards for two decades at Best Buy

Corie Barry makes no apologies for who she is -- a working mom, a first-generation college graduate, a female in the male-dominated top of corporate America. Barry, named Monday as the next CEO of Best Buy, said effective leadership means talking in the perspectives of colleagues with different journeys...

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Coaching Corner – Joel's Article of the Week

3 Major Factors Affecting Employee Productivity and Overall Impact

Kevin had been hired to turn the company around. He arrived to find a sluggish, apathetic staff. Most were weary of the change and unwilling to stick their neck out for anything, Kevin moved immediately to work on the three things that would most affect your employee's productivity...

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Career Central - Tips for Career Changers

6 Things to Never Say to a Recruiter

Every interaction with a potential employer should not only be professional, but it should dictate that you are purposeful and thoughtful about everything you say. Whether it's just a quick text through Canvas or a phone call to discuss salary expectation, choose your words wisely to ensure your own success. Here are six phrases to never say to a recruiter if you want a competitive job offer...

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Joel In The News - Interviewed by Top Media Outlets

10 Ways to Increase Visibility in Meetings

Throughout this brochure you will see and read information on the various challenges you can complete throughout the year. We have described several of them in more detail and others are pretty self-explanatory. As the year progresses you are challenged to complete as many of these various tasks as you can...

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Upcoming Speaking Engagements

Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader

Anthem Inc.

October 29th 2019

Improve Your Conflict-Resolution

Skills: The Proven Process for Managing Conflict in the Workplace

November 1st, 2019 - Webinar 1:00pm EST

[View Detail](#)

Current Executive Coaching Engagements

The Intuit logo, consisting of the word 'intuit' in a lowercase, blue, sans-serif font.

The Roche logo, featuring the word 'Roche' in a blue, serif font inside a blue hexagonal outline.

The Genentech logo, consisting of the word 'Genentech' in a blue, sans-serif font.

Learn more about hiring Joel for your [Executive Coaching](#) or [Corporate Speaking and Training](#) needs.



- **Who's interested in 4 day work weeks:** 50% of advertising and marketing hiring decision makers think productivity would increase if their organizations adopted a compressed work schedule which would allow employees to work four 10-hr days a week (The Creative Group)
- **Best friends at work:** Two out of ten U.S. employees strongly agree they have a best friend at work. By moving this ratio to six in ten, organizations could realize 36% fewer safety incidents, 7% more engaged customers and 12% higher profit. (Gallup)

300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

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"You have to be burning with an idea, or a problem, or a wrong that you want to right. If you're not passionate enough from the start, you'll never stick it out."

~Steve Jobs

"Success is about dedication. You may not be where you want to be or do what you want to do when you're on the journey. But you've got to be willing to have vision and foresight that leads you to an incredible end." ~Usher

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
 Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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