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## 3 Types of People Who Should Never Be On Your Team, And the Action You Should Take Today

While we could have created numerous categories detailing people and personalities that shouldn't be on your team, we thought it would be best to simplify them, and not only warn you about what to look for but also lend some advice...

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Lessons from Leaders - In-depth Profiles

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## Serena Williams Is the Champion of The Year

The 2018 U.S. Open at Arthur Ashe Stadium in Queens, New York, all the world watching Serena Williams, the most enduring athlete of all time, perform, impossibly, in top form, still, at age 36, and just a year after having a baby, after battling life-threatening blood clots, after marrying a tech giant, and then...

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Coaching Corner – Joel's Article of the Week

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## How to Book the Right Motivational Speaker

Selecting the right keynote speaker can mean the difference between a successful corporate conference and a colossal waste of time and money. Many speakers claim to provide keynote speeches that inspire and teach, but if are committed to excellence, you'll need to choose carefully...

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Career Central - Tips for Career Changers

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## This Spreadsheet Is Exactly What You Need to Track Everything In Your Job Search

Take this all-too common situation: Somewhere between your second interview at one company and your fourth email to another, you realize you never confirmed times for that one call. When hiring a personal assistant seems a bit out of reach (and out of your budget), a good ol' spreadsheet can save the day...

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Joel In The News - Interviewed by Top Media Outlets

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## How to Beat Procrastination

If you want to spend less time at work, you'll need to get more done while you're there. Thanks to procrastination, however that's easier said than done. The habit of


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procrastination deserves special attention...

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### Upcoming Speaking Engagements

#### Strategizing Difficult Conversations:

How to Communicate Without Damaging Work Relationships

July 30<sup>th</sup>, 2019 - Webinar 1:00pm EST

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**Power of Prioritization:** How to Protect Your Time and Get More Done

August 15<sup>th</sup>, 2019 - Webinar 1:30pm EST

[View Detail](#)

**Executive Presence:** Convey Confidence and Command Respect as a Leader

August 20<sup>th</sup>, 2019 - Chicago

[View Detail](#)

### Current Executive Coaching Engagements







Learn more about hiring Joel for your [Executive Coaching](#) or [Corporate Speaking and Training](#) needs.



- **Employee preferences:** Employees preferred 52 days of paid time off a year, a 38 hour work week and working remotely 11 days a month (MidAmerica Nazarene University)
- **Dream job destination:** Employees said their dream job destination is California; they prefer a short commute and a 9 to 5 schedule (MidAmerica Nazarene University)

**300+ Articles For Your Development Written by Joel**

(Leadership, Management, Work Issues, Productivity and Career Advancement)



**"In periods where there is no leadership, society stands still. Progress occurs when courageous, skillful leaders seize the opportunity to change things for the better".** ~Harry Truman, former U.S. President

**"Become so curious and obsessed with one thing that you forget everything else. Follow it, drink it, dive deep in it, master it. Remarkable results need remarkable actions".** ~Maxime Legace

Books Authored by Joel A. Garfinkle

## Gain the Competitive Edge In Your Career



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**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.

Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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