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May 1, 2019 • Vol 23, Issue 17

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## Rotating Roles Will Make Your Teams Smarter and More Effective

Successful teams require more than great players - they need people to play complimentary roles that reinforce each other. Just as we can get stuck playing a particular role in our families, our business roles can also grow stagnant...

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Lessons from Leaders - In-depth Profiles

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## Commanders in Chief: The Women Building America's Military Machine

"**The Last Man Standing.**" That's what some on Wall Street have recently nicknamed Tom Kennedy, the chairman and CEO of Raytheon. After all, he's the only leader of a top five U.S. defense business who isn't on Fortune's Most Powerful Woman list...

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Coaching Corner – Joel's Article of the Week

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## 5 Ways to Develop Executive Presence

Executive presence means commanding a presence that is unmistakable, projecting confidence and speaking with authority. If you have executive presence, you have an aura or magnetism or charisma that draws others to you. These are the signs that show you are developing executive presence...

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Career Central - Tips for Career Changers

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## A Job Interview Callback Is Different Than The First Round - Eight Mistakes to Avoid

Getting a callback confirms you did well enough on your first round that the prospective employer wants to see more. The interview process will only get more difficult and you will need to up your game in order to continue to stand out...

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Joel In The News - Interviewed by Top Media Outlets

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## Move On Up: How Experts Coach Employees Through Promotions

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What often happens is companies promote someone and then give them no support. There are many pressures that can impact a newly promoted person, they will need support to get through this...

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### Upcoming Speaking Engagements

**Executive Presence: Convey Confidence and Command Respect as a Leader**

Otsuka Pharmaceutical

May 2<sup>nd</sup>, 2019 - Princeton, New Jersey

**Power of Prioritization: How to Protect Your Time and Get More Done**

May 14<sup>th</sup>, 2019 - Webinar 1pm EDT

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### Current Executive Coaching Engagements



Learn more about hiring Joel for your [Executive Coaching](#) or [Corporate Speaking and Training](#) needs.



- **Stress and parenting in the workplace:** 36% of parents are willing to take a pay cut, while 41% of millennial parents intended to downshift to a less stressful job. (Working Families)
- **Welcoming AI:** 64% of employees would welcome artificial intelligence if it helped better balance their workload. (Coleman)

**300+ Articles For Your Development Written by Joel**

(Leadership, Management, Work Issues, Productivity and Career Advancement)



**"Leadership is something you earn, something you're chosen for. You can't come in yelling, 'I'm your leader!' If it happens, it's because the other guys respect you". ~Ben Roethlisberger, Pittsburgh Steelers quarterback**

**"Success? I don't know what that word means. I'm happy. But success, that goes back to what in somebody's eyes success means. For me, success is inner peace. That's a good day for me". ~Denzel Washington**

Books Authored by Joel A. Garfinkle

## Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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