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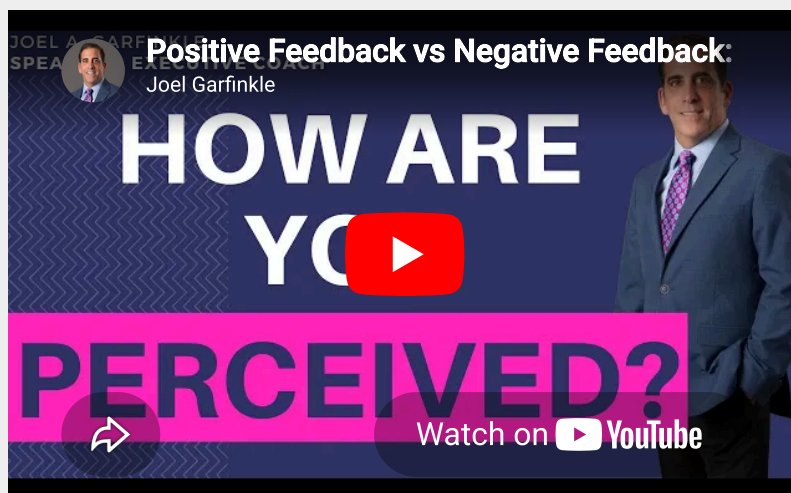
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## Stuck In Middle Management? How To Break Into The Executive Level

This reader fears her progress has stalled and she will be unable to reach her dream of a C-level title: I feel I am stuck in my career in mid management and I am not clear on what the next steps for me are...

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Lessons from Leaders - In-depth Profiles

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## How I became an animator at Pixar: Kureha Yokoo talks starting out, projects and Brad Bird

We've all been lost in the world of animated pictures for years, from Monsters Inc. to A Bug's Life. Kureha Yokoo, talks about everything from safaris and dailies to the frustration of the creative process and computer screens...

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Coaching Corner – Joel's Article of the Week

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## Conduct Your Own Performance Review

Performance reviews can be daunting, but being proactive about the process will make it a motivating ritual that you look forward to. Conduct your own performance review before you meet with your boss to ensure you have thoughtful answers to all the questions...

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Career Central - Tips for Career Changers

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## What Is a Job Simulation & How Can You Prepare for One?

Job seekers, take note - the next time you head in for an interview, it may not be the typical question-and-answer format you're used to. More and more companies are implementing creative interview strategies that go beyond the surface and dig deep into your personal skills, personality and behavior...

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Joel In The News - Interviewed by Top Media Outlets

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## Managing a Small Business: Be a Better Boss

If you want to improve your leadership style and people management skills, Joel Garfinkle believes you should start by being less critical and more positive. "A really great boss is someone who's going to motivate you by building your self-confidence..."

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### Upcoming Speaking Engagements

#### Success at the Next Level: What it takes and How to Thrive

Huntsman Architectural Group  
March 29th, 2019 - San Francisco, CA

#### Strategize Difficult Conversations: How to Communicate Without Damaging Work Relationships

April 16th, 2019 - Webinar at 12pm EST

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### Current Executive Coaching Engagements



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- **Staying relevant is a major challenge:** 40% of employees said that their top concern was their position changing or becoming obsolete - far more than the number who answered economic uncertainty or layoffs. (SAP)
- **Executives fail at their job:** At least 50% of executives fail within the first eighteen months of taking a new job. (Fortune)

### 300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

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***"The single biggest way to impact an organization is to focus on leadership development. There is almost no limit to the potential of an organization that recruits good people, raises them up as leaders and continually develops them.***  
~John Maxwell

***"One of the lessons that I grew up with was to always stay true to yourself and never let what somebody else says distract you from your goals. And so, when I hear about negative and false attacks, I really don't invest any energy in them, because I know who I am".***  
~Michelle Obama

Books Authored by Joel A. Garfinkle

## Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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