

Subscribe

Past Issues

Translate ▾

RSS 

January 30, 2019 • Vol 23, Issue 4

Share email:     

[View email in browser](#)



Get Inspired in under 2-Minutes
(click video below)



[Watch the Video](#)

Subscribe to [Joel's YouTube Channel](#) to view more weekly videos.

Visit www.joelinspirationalspeaker.com for more information about Joel's Corporate Training and Speaking Services.

Be a great leader: Leverage the wisdom of multiple perspectives

Good leaders usually know the answers, it's true, but great leaders know who, how and when to ask to get the best solutions and the best team working on the problem...

[Continue Reading](#)

Lessons from Leaders - In-depth Profiles

LinkedIn CEO Jeff Weiner on compassionate leadership, importance of protecting "Dreamers"

Compassionate management, compassionate leadership is about taking the time to put yourself in another person's shoes. I like to do that to help the other person achieve their objective, says Jeff Weiner, CEO of the leading networking site LinkedIn...

[Continue Reading](#)

Coaching Corner – Joel's Article of the Week

Standing out at work

Maybe you've played it safe in the past, figuring your good work should speak for itself. But guess what, you were wrong - it won't. Joel Garfinkle explains that you need a plan for catching the eye of those with influence...

[Continue Reading](#)

Career Central - Tips for Career Changers

What Hiring Managers Want Beyond Skills

You thought for sure you were perfectly suited for a role - and then you get the crushing news that someone else was hired. You have an impeccable background - so why the rejection? In short, skills alone are not enough...

[Continue Reading](#)

Joel In The News - Interviewed by Top Media Outlets

Climbing the Finance Ladder: Landing a Promotion

Just because companies are not handing out promotions very easily these days, it is still possible to land a more senior role. First of all, don't get complacent, continue to develop new strengths within your specific role...

[Continue Reading](#)

Share this email:



Upcoming Speaking Engagements

Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader

The Institute of Management Studies

February 12th, 2019 - New Jersey

[View Details](#)

How to Manage and Influence Internal Stakeholders to Fast-Track Your Career Growth

Training Doyens

February 19th, 2019

[View Details](#)

Current Executive Coaching Engagements



PayPal



Learn more about hiring Joel for your [Executive Coaching](#) or [Corporate Speaking and Training](#) needs.



- **Friends and finances:** 52% said it's important to surround themselves with people who they feel are financially secure. (Career Builder)
- **Playing sports is a sign of leadership potential:** 74% say that a background in sports can help accelerate a woman's career and 61% say that sporting involvement has contributed to their own career success. (EY)

300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

[Read Free Articles](#)



"There is no such thing as a perfect leader either in the past or in the present, in China or elsewhere. If there is one, he is like a pig inserting scallions into it's nose in an effort to look like an elephant". ~Liu Shao-ch'i

"Anyone whose goal is 'something higher' must expect someday to suffer vertigo. What is vertigo? Fear of falling? No, vertigo is something other than fear of falling. It is the voice of the emptiness below us which tempts and lures us, it is desire to fall, against which terrified, we defend ourselves". ~Milan Kundera, The Unbearable Lightness of Being

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

Garfinkle Executive Coaching 6918 Thornhill Drive oakland, CA 94611 USA
Tel: 510-339-3201 • Email: joel@garfinkleexecutivecoaching.com



Copyright © 2019 Joel A. Garfinkle. All rights reserved.
We welcome your feedback. Let us know how we can better improve our newsletter, [send us an email](#).