



Getting Ahead – Career Advancement Strategies

Habits to Get You to the Next Level

It can be tough to stand out, but with a little planning and a new mindset you can elevate yourself to be considered for the next leadership position...

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Lessons from Leaders - In-depth Profiles

Someone to know: Q&A with Nationwide Chief Communications Officer (CCO) Rick Phillips

No one I know is more focused on best in class communications that deliver results than Rick Phillips. As Chief Communications Officer of Nationwide, Rick leads the company's corporate communication program...

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Coaching Corner – Joel's Article of the Week

Three Keys to Climbing the Corporate Ladder

If you're climbing the ladder of life, you go rung by rung, one step at a time. Don't look too far up. Set your goals high but take one step at a time..

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Career Central - Tips for Career Changers

Five Skills You'll Rarely See In Job Postings (But Definitely Need)

The skills you need to land an in-demand job right now might not be so different from the ones that will keep you employable in the future..

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Joel In The News - Interviewed by Top Media Outlets

Get Out of Your Career Comfort Zone

If you only think about 'staying current,' then actually, you are falling behind. The only way to get ahead is to realize that you're probably sitting in a comfort zone and that you need to be willing to take a step out of it...

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Upcoming Speaking Engagements

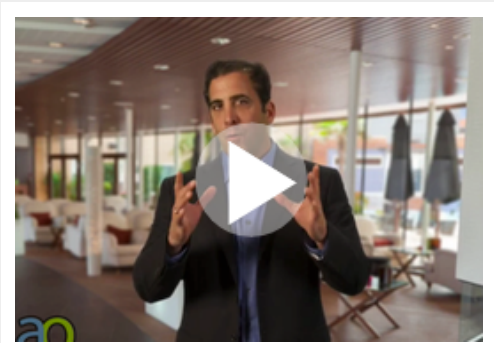
Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader

AudioSolutionz

May 17th, 2018 - Webinar

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Weekly 2 min Video Message



[Using Your Talents at Work](#)

Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **What people notice first when they meet someone:** 47% notice your smile, 31% notice eyes, 11% smell, while 7% notice your clothes and 4% notice hair (USA Today).
- **Will there be a female president within the next 10-15 years?:** 39% say extremely/very likely, 33% think somewhat likely, 25% not very/not at all likely and 3% don't know/refused (Allstate/National Journal).

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"Leadership is a mindset in action. So don't wait for the title. Leadership isn't something that anyone can give you - you have to earn it and claim it for yourself"

~ Travis Bradberry

"Life is a series of punches. It presents a lot of challenges. It presents a lot of hardship, but the people that are able to move forward are the ones that really do have a lot of success and have a lot of joy in their life and have a lot of stories to tell too."

~Josh Turner

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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