



Getting Ahead – Career Advancement Strategies

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## Bring Your Best Self To Every Interaction

What do you stand for? What is your "servant purpose" on this planet...

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Lessons from Leaders - In-depth Profiles

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## Jay Walker on Why Leaders Don't Always Make Good Managers

Jay Walker, chairman of Walker Digital and founder of Priceline and Upside, says he sticks to his strength: inspiring people...

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Coaching Corner – Joel's Article of the Week

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## Professional Development Goals For Work

Those who improve with age embrace the power of personal growth and personal achievement and begin to replace youth with wisdom..

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## 6 Ways You're Turning Off Everyone Who's Trying To Help You Find A Job

You already know that asking for help in your job search is a smart thing to do- that's why you did it...

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## Six Steps To Get A Promotion

Snagging your first promotion is no easy feat. You'll need to make an ace impression when you step through the door...

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### Upcoming Speaking Engagements

#### Getting Ahead: Career Advancement Strategies Employed by the Most Successful Leaders

Institute of Banking Studies (IBS)

April 17<sup>th</sup>, 2018 in Kuwait

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#### Leading With Influence

Harris Associates

May 9<sup>th</sup>, 2018 in Chicago

### Weekly 2 min Video Message



[Increasing Your Visibility.](#)

### Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Technology can hurt productivity:** 39% of employees do not believe they receive fair pay in their current job, and more women (42%) than men (34%) do not believe they are being paid fairly. (White House).
- **Employees are at risk of getting replaced by robots:** 47% of the total U.S. jobs could be automated by 2033 and only 18% of the workforce are at a low risk from automation. (Fortune Magazine).

### 300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

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***"Leadership is solving problems. The day soldiers stop bringing you their problems is the day you have stopped leading them. They have either lost confidence that you can help or concluded you do not care. Either case is a failure of leadership."***

~ Colin Powell

***"At the end of the day, you are solely responsible for your success and your failure. And the sooner you realize that, you accept that, and integrate that into your work ethic, you will start being successful. As long as you blame others for the reason you aren't where you want to be, you will always be a failure."***

~ Erin Cummings

Books Authored by Joel A. Garfinkle

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## Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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