



Getting Ahead – Career Advancement Strategies

This Is Why Just Working Harder Won't Get You That Promotion

Work hard and your dreams will come true, right? That's a mantra that many people have used to pursue their dreams...

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Seth Birnbaum is a serial entrepreneur and the co-founder and CEO of Everquote, the largest online auto insurance marketplace in the U.S.

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The Institute of Management Studies
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Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader

The Institute of Management Studies
March 22nd, 2018 in Kansas City, Missouri

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Getting Ahead: Career Advancement Strategies Employed by the Most Successful Leaders

Institute of Banking Studies (IBS)

April 17th, 2018 in Kuwait

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- **Posting on social media websites:** 34% Say they post at least once a week, 16% Less than once a month, 23% At least once a month, 3% Never and 24% Once or more a day (USA Today).
- **Biggest energy users:** China 20%, USA 19%, Russia 6%, India 4%, Japan 4% USA Today on Twitter)

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“Men make history and not the other way around. In periods where there is no leadership, society stands still. Progress occurs when courageous, skillful leaders seize the opportunity to change things for the better”

~ Harry S Truman

“We learned about honesty and integrity - that the truth matters... that you don't take shortcuts or play by your own set of rules... and success doesn't count unless you earn it fair and square”

~ Michelle Obama

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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