



Getting Ahead – Career Advancement Strategies

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Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader

The Institute of Management Studies
March 21st, 2018 in Dallas-Ft. Worth, Texas

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Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader

The Institute of Management Studies
March 22nd, 2018 in Kansas City, Missouri

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Getting Ahead: Career Advancement Strategies Employed by the Most Successful Leaders

Institute of Banking Studies (IBS)

April 17th, 2018 in Kuwait

Weekly 2 min Video Message



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- **Did you always plan to own a business?** 46% say "No, but I took the chance", 28% say "Yes", 20% "Wasn't sure", and 6% say "No, but had no better choice:.. (USA Today)
- **On giving heirs the business:** 24% Not transferring, 22% Goes to children active in the business, 14% Gets divided equally, 10% To best-qualified. (USA Today)

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“But the person who scored well on an SAT will not necessarily be the best doctor or the best lawyer or the best businessman. These tests do not measure character, leadership, creativity, perseverance.”

~ William Julius Wilson

“The foundation stones for a balanced success are honesty, character, integrity, faith, love and loyalty.”

~ Zig Zigler

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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