



Getting Ahead – Career Advancement Strategies

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### **How to Get More of a Sense of Urgency on Your Team**

If you've ever worked with someone who lacked a sense of urgency, you probably spotted it pretty quickly...

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Lessons from Leaders - In-depth Profiles

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### **Who Needs 'The Tonight Show'? Jay Leno Still Cares About Tonight's Show**

When you're one of a few people in television history to have hosted your own late-night show for more than 20 years...

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Coaching Corner – Joel's Article of the Week

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### **Four Advantages of Leveraging a Cross-Functional Team**

Tamara felt her department was too isolated from the rest of the organization. As she stepped into a higher-level managerial position...

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Career Central - Tips for Career Changers

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## What Every Unemployed Person Needs to Know About Getting Hired Again

At least every other week, I answer this question: "If I quit my job, will I be viewed as less desirable by recruiters?" I also...

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Joel In The News - Interviewed by Top Media Outlets

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## 5 Best Practices for Career Reinvention

Career reinvention does not happen overnight. The process involved a variety of steps to help ensure that you're moving...

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### Upcoming Speaking Engagements

#### Stop Avoiding Difficult Conversations: Practical Tactics for Crucial Communication

AudioSolutionz

February 21st, 2018 – Webinar

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#### Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader

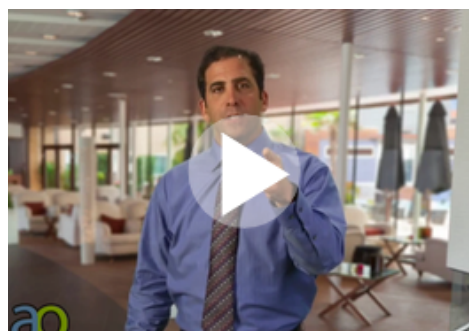
The Institute of Management Studies

March 22<sup>nd</sup>, 2018 in Kansas City, Missouri

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#### Getting Ahead: Career Advancement Strategies Employed by the Most Successful Leaders

### Weekly 2 min Video Message



[Improving Others' Perception of You](#)

Institute of Banking Studies (IBS)

April 17<sup>th</sup>, 2018 in Kuwait

[View Details](#)

## Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Executives fail at their job.** At least 50% of executives fail within the first eighteen months of taking a new job ([Fortune](#)).
- **Staying relevant is a major challenge.** 40% of employees said that their top concern was their position changing or becoming obsolete—far more than the number who answered economic uncertainty or layoffs ([SAP](#)).

## 300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

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***“Failures, repeated failures, are finger posts on the road to achievement. One fails forward towards success.”***

~ C.S. Lewis

***“Leadership is hard to define and good leadership even harder. But if you can get people to follow you to the ends of the earth, you are a great leader.”***

~ Indra Nooyi

Books Authored by Joel A. Garfinkle

## Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.

**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.

Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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