



Getting Ahead – Career Advancement Strategies

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## Ignoring LinkedIn is Hurting Your Career

At Social Media High, Facebook is the all-star quarterback, Twitter is the school paper's editor in chief and Snapchat is the mysterious...

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Lessons from Leaders - In-depth Profiles

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## How Intuit Reinvents Itself

Taped to the wall outside Intuit CEO Brad Smith's office is his unedited performance review from the board of...

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Coaching Corner – Joel's Article of the Week

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## Reduce Employee Turnover

High employee turnover will dramatically impact the bottom line of your company. Add up the cost of temp staff...

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## Doing This One Thing Can Hurt Your Job Interview Chances

Of course there are lots of ways you can sabotage an interview. But we're going to assume you know better than to lie on your resume...

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Joel In The News - Interviewed by Top Media Outlets

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## Speak Up and Be Heard in Business Meetings

Most of us have been in meetings where discussion is dominated by two or three people. They're comfortable and confident...

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### Upcoming Speaking Engagements

#### **Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader**

The Institute of Management Studies

March 21<sup>st</sup>, 2018 in Dallas-Ft. Worth, Texas

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#### **Executive Presence: 4 Ways to Convey Confidence and Command Respect as a Leader**

The Institute of Management Studies

March 22<sup>nd</sup>, 2018 in Kansas City, Missouri

[View Details](#)

#### **Getting Ahead: Career Advancement Strategies Employed by the Most Successful Leaders**

Institute of Banking Studies (IBS)

April 17<sup>th</sup>, 2018 in Kuwait

### Weekly 2 min Video Message



[The Power of Perception](#)

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## Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Professionals aspire to be entrepreneurs.** 93% believe they possess at least some entrepreneurial qualities, and 43% either currently own or want to own their own business ([University of Phoenix](#)).
- **Salaries are predicted to climb next year.** 98% of companies are planning to give employees raises next year and are projecting average salary increases of 3.0% ([Towers Watson](#)).

## 300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

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***"Our goals can only be reached through a vehicle of a plan, in which we must fervently believe, and upon which we must vigorously act. There is no other route to success."***

~ Pablo Picasso

***"The role of leadership is to transform the complex situation into small pieces and prioritize them."***

~ Carlos Ghosn

Books Authored by Joel A. Garfinkle

## Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.

**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.

Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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