



Getting Ahead – Career Advancement Strategies

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Recently, a marketing firm called to solicit my business. They wanted me to sign up for their services, which included...

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David had realized that departments in his company functioned as silos. Information was getting trapped rather than shared; the way...

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- **Executives fail at their job.** At least 50% of executives fail within the first eighteen months of taking a new job ([Fortune](#)).
- **Staying relevant is a major challenge.** 40% of employees said that their top concern was their position changing or becoming obsolete—far more than the number who answered economic uncertainty or layoffs ([SAP](#)).

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*"However difficult life may seem, there is always something you can do to succeed at."*

~ Stephen Hawking

*"Management is efficiency in climbing the ladder of success; leadership determines whether the ladder is leaning against the right wall."*

~ Stephen Covey

Books Authored by Joel A. Garfinkle

**Gain the Competitive Edge In Your Career**



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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