



Getting Ahead – Career Advancement Strategies

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### **Tips for Boosting Your Leadership Self-Esteem**

Ask the average person what it takes to be a great leader, and you will surely hear a bevy of characteristics and qualities...

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Lessons from Leaders - In-depth Profiles

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### **What Sets LeBron James Truly Apart? His Mind.**

Some years ago, I got a call from Lance Blanks, who was then the assistant general manager of the NBA's Cleveland...

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Coaching Corner – Joel's Article of the Week

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### **Five Communication Hurdles to Leadership Effectiveness and Influence**

A lot of misunderstandings and hurt feelings are cropping up in my organization. Crucial information doesn't get shared...

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Career Central - Tips for Career Changers

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### Three Habits of the Best Job Candidates I've Ever Interviewed

Tell me if this sounds familiar: You continually make it to the interview stage, and then – crickets. You have the skills to...

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Joel In The News - Interviewed by Top Media Outlets

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### Speak Up and Be Heard in Business Meetings

Most of us have been in meetings where discussion is dominated by two or three people. They're comfortable and confident and...

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- **Professionals aspire to be entrepreneurs.** 93% believe they possess at least some entrepreneurial qualities, and 43% either currently own or want to own their own business ([University of Phoenix](#)).
- **Salaries are predicted to climb next year.** 98% of companies are planning to give employees raises next year and are projecting average salary increases of 3.0% ([Towers Watson](#)).

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(Leadership, Management, Work Issues, Productivity and Career Advancement)

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*"Focused, hard work is the real key to success. Keep your eyes on the goal, and just keep taking the next step towards completing it. If you aren't sure which way to do something, do it both ways and see which works better."*

~ John Carmack

*"Leaders must be close enough to relate to others, but far enough ahead to motivate them."*

~ John C. Maxwell

Books Authored by Joel A. Garfinkle

**Gain the Competitive Edge In Your Career**



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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