



Getting Ahead – Career Advancement Strategies

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## Think Strategically About Your Career Development

In a world where the average employee sends and received 122 emails per day and attends an average of 62 meetings per month...

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Lessons from Leaders - In-depth Profiles

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## Jay Walker on Why Leaders Don't Always Make Good Managers

I grew up in Yonkers, N.Y. From an early age, I was an entrepreneur. I delivered papers. I shoveled driveways. I sold greeting cards...

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Coaching Corner – Joel's Article of the Week

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## 9 Tips for Improving Your Communication Skills

According to a survey by the National Association of Colleges and employers, communication skills are listed as the most important...

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## 8 Ways You Should Change Your Approach for the Final Job Interview

So you've been called in for a final job interview, meaning that you're at the short end of the shortlist. Now is not the time to...

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Joel In The News - Interviewed by Top Media Outlets

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## What Does it Mean to be a Good Team Player?

Are you a good team player? If you think the answer is yes, check to be sure, using these prerequisites drawn from the qualities...

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The Institute of Management Studies  
August 29<sup>th</sup>, 2017 in Washington D.C.

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[The PVI Model for Greater Success](#)

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- **More people are dating co-workers.** 38% U.S. workers have dated someone who worked for the same company, and 16% said they have done so more than once (CareerBuilder).
- **Staying relevant is a major challenge.** 40% of employees said that their top concern was their position changing or becoming obsolete—far more than the number who answered economic uncertainty or layoffs (SAP).

### 300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

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*"Leadership is a choice, not a position."*  
~ Stephen Covey

*"The most important single ingredient in the formula of success is knowing how to get along with people."*  
~ Theodore Roosevelt

Books Authored by Joel A. Garfinkle

### Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
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Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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