



Getting Ahead – Career Advancement Strategies

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### What Most People Get Wrong About Inbox Zero

Email is indispensable. But it can feel like a necessary evil for a lot of us. Our inboxes are flooded with information and requests...

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Lessons from Leaders - In-depth Profiles

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### To Hell and Back: Lessons from a Successful Subprime Survivor

After being a customer of Radian Group, a Philadelphia-based credit risk management firm, S.A. Ibrahim joined it as CEO...

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Coaching Corner – Joel's Article of the Week

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### 3 Major Factors Affecting Employee Productivity and Overall Impact

Kevin has been hired to turn the company around. He arrived to find a sluggish, apathetic staff. Most were wary of the change...

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Career Central - Tips for Career Changers

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### 3 Times It's Okay to Change Your Mind About a Job Offer (Or Your Whole Career)

Here's a dirty little career secret you won't hear often: It's always okay to change your mind. Let that "always" sink in – this way...

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Joel In The News - Interviewed by Top Media Outlets

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### How Experts Coach Employees Through Promotions

You've just promoted a model employee. They're happy: not only are they excited about their new responsibilities, the pay raise...

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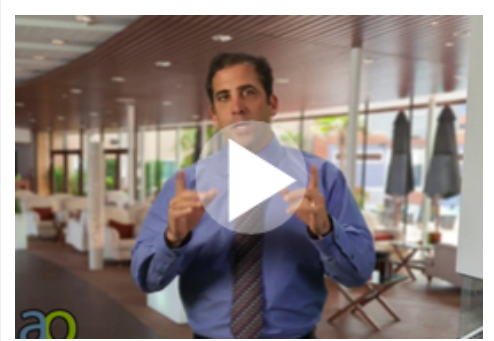
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**Lead with Influence: Be the Most Effective and Influential Leader**  
The Institute of Management Studies  
August 29<sup>th</sup>, 2017 in Washington D.C.  
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### Weekly 2 min Video Message



[The Power of Perception](#)

### Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Dealing with a toxic company culture.** 78% of employees say negative attitudes are extremely debilitating to team morale and 27% say it decreases productivity ([Fierce](#)).
- **Professionals aspire to be entrepreneurs.** 93% believe they possess at least some entrepreneurial qualities, and 43% either currently own or want to own their own business ([University of Phoenix](#)).

### 300+ Articles For Your Development Written by Joel

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*"Leadership is a privilege to better the lives of others. It is not an opportunity to satisfy personal greed."*

~ Mwai Kibaki

*"Self-belief and hard work will always earn you success."*

~ Virat Kohli

Books Authored by Joel A. Garfinkle

**Gain the Competitive Edge In Your Career**



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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