



Getting Ahead – Career Advancement Strategies

---

### **This Minor Work Habit is Burning You Out for No Good Reason**

There's an epidemic no one talks much about because it's rarely seen that way. Even so, it makes no distinctions from one industry...

[Read More](#)

Lessons from Leaders - In-depth Profiles

---

### **The Basketball Team that Never Takes a Bad Shot**

Jake Rademacher made a mid-range jumper in a recent high-school basketball game. But as soon as the ball left his hands...

[Read More](#)

Coaching Corner – Joel's Article of the Week

---

### **Three Immediate Strategies to Increase Your Influence at Work**

I've worked hard to improve my perception and increase my visibility in my company, and I feel I've succeeded. How can I leverage...

[Read More](#)

---

## 5 Places to Network Yourself Into a New Job

Getting your first job out of college is challenging enough, especially if you don't have an internship or two under your...

[Read More](#)

Joel In The News - Interviewed by Top Media Outlets

## How to Look Smarter

While trying to look intelligent, a lot of people do things that make them look dumb. For instance, people use big words or put on...

[Read More](#)

Share this email:



### Upcoming Speaking Engagements

**Getting Ahead**  
CSAA Insurance Group, a AAA Insurer  
March 28th, 2016  
Walnut Creek, California

### Weekly 2 min Video Message



[Using Your Talents at Work](#)

### Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Dealing with a toxic company culture.** 78% of employees say negative attitudes are extremely debilitating to team morale and 27% say it decreases productivity ([Fierce](#)).
- **Mobile job searching is exploding.** 54% of professionals have used their smartphone to search for a job ([Entrepreneur](#)).

## 300+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

[Read Free Articles Now](#)



*"Leadership is an intense journey into yourself. You can use your own style to get anything done. It's about being self-aware. Every morning, I look in the mirror and say, 'I could have done three things better yesterday.'"*

~ Jeffrey R. Immelt

*"Don't aim for success if you want it; just do what you love and believe in, and it will come naturally."*

~ David Frost

Books Authored by Joel A. Garfinkle

## Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
 Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

Garfinkle Executive Coaching 6918 Thornhill Drive oakland, CA 94611 USA  
Tel: 510-339-3201 • Email: [joel@garfinkleexecutivecoaching.com](mailto:joel@garfinkleexecutivecoaching.com)



Copyright © 2017 Joel A. Garfinkle. All rights reserved.

We welcome your feedback. Let us know how we can better improve our newsletter, [send us an email](#).