



Getting Ahead – Career Advancement Strategies

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### **When an Argument Gets too Heated, Here's What to Say**

I recently stood in front of an executive team, allowing their unproductive to-ing and fro-ing to continue a little longer. It was a gold mine...

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I am completely frustrated. As the client development manager for my firm, I am expected to be the "idea person" when it comes to...

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PBWC (Professional BusinessWomen of California)

Community Event at Kaiser

### Weekly 2 min Video Message



[Using Your Talents at Work](#)

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- **Companies in desperate need for leadership.** Only 44% of executives believe leadership at their companies is equipped to lead their organizations to success ([Forbes](#)).
- **Professionals aspire to be entrepreneurs.** 93% believe they possess at least some entrepreneurial qualities, and 43% either currently own or want to own their own business ([University of Phoenix](#)).

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*"A strong, positive self-image is the best possible preparation for success."*

~ Joyce Brothers

*"I think leadership is not something you learn; it's something you discover."*

~ Myles Munroe

Books Authored by Joel A. Garfinkle

### Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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