



Getting Ahead – Career Advancement Strategies

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### **Tips for Developing Your Executive Presence**

Executive presence (EP) is a trait that all aspiring executives know they need, but its definition is murky at...

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Lessons from Leaders - In-depth Profiles

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Sol Price is a legend in the retail business. Price founded one of the first discount retailers, FedMart, in the 1950s, and...

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Coaching Corner – Joel's Article of the Week

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### **Get a Bonus at Work | 5 Ways to Set Yourself Up**

Client Susan asks: I thought I was going to get a nice bonus...and then it didn't happen. How can I set myself up for...

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## How to Expand Your Job Search When You've Exhausted All the Options

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Joel In The News - Interviewed by Top Media Outlets

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## These 7 Simple Steps Will Put You on the Fast Track for a Promotion

You've consistently put your nose to the grindstone and cranked out some work that really wowed your boss – especially considering...

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### Upcoming Speaking Engagements

October 6<sup>th</sup>, 2016 in San Diego, CA  
**Lead with Influence: Be the Most Effective and Influential Leader**  
Genentech

Oct. 11<sup>th</sup>, 2016 in San Francisco  
**Power of Perception**  
Genentech

### Weekly 2 min Video Message



[Taking Initiative](#)

### Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Mobile job searching is exploding.** 54% of professionals have used their smartphone to search for a job ([Entrepreneur](#)).
- **Professionals aspire to be entrepreneurs.** 93% believe they possess at least some entrepreneurial qualities, and 43% either currently own or want to own their own business ([University of Phoenix](#)).

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***"When you can't make them see the light, make them feel the heat."***

~ Ronald Reagan

***"Start by doing what's necessary; then do what's possible; and suddenly you are doing the impossible."***

~ Francis of Assisi

Books Authored by Joel A. Garfinkle

**Gain the Competitive Edge In Your Career**



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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