



Getting Ahead – Career Advancement Strategies

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### **The Partnership Side of Leadership**

Authority is the last resort of the inept – and frustrated. Parents who have found themselves relying on the phrase...

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Lessons from Leaders - In-depth Profiles

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### **Paula Kerger of PBS: Find the Courage to Take a Terrifying Leap**

Paula Kerger, President and CEO of PBS, says it's important to get out of your comfort zone...

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Coaching Corner – Joel's Article of the Week

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### **Why Strong Leaders Have the Courage to Show Vulnerability**

Bill did his best to model fearlessness, capability, and decisiveness for the people he supervised...

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## The Biggest Mistake to Avoid Before a Job Interview

If a hiring manager were to Google your name right now, what would come up? According to a recent study by Domain.Me, more than half...

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Joel In The News - Interviewed by Top Media Outlets

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## How Busy Colleagues Spread Secondhand Stress

Every office has (at least) one – the colleague who is always walking fast, finishing other people’s sentences and racing...

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### Upcoming Speaking Engagements

October 6<sup>th</sup>, 2016 in San Diego, CA  
**Lead with Influence: Be the Most Effective and Influential Leader**  
Genentech

November 10-11, 2016 in New York  
**Leading With Influence**  
**Time Management Mastery**  
Executive Insight 16 at Waldorf Astoria  
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### Weekly 2 min Video Message



[The PVI Model for Greater Success](#)

### Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Executives fail at their job.** At least 50% of executives fail within the first eighteen months of taking a new job (Fortune).
- **Mobile job searching is skyrocketing.** At least 50% of job seekers with mobile devices spend three or more hours searching for jobs on their devices each week (CareerBuilder)

### 300+ Articles For Your Development Written by Joel

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*"Leadership is intangible, and therefore no weapon ever designed can replace it."*

~ Omar N. Bradley

*"Success – keeping your mind awake and your desire asleep."*

~ Walter Scott

Books Authored by Joel A. Garfinkle

**Gain the Competitive Edge In Your Career**



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.  
**Recognized as one of the best:** Acknowledged as one of the top 50 executive coaches in America.  
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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