



Getting Ahead – Career Advancement Strategies

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As the opening ceremony for the 31st Olympics Games kicked off in Rio de Janeiro Friday night, 207 nations joined to...

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Lessons from Leaders - In-depth Profiles

Jack Dorsey, Twitter and Square CEO

Jack Dorsey, Twitter and Square CEO, sat down with us before speaking at YC's weekly...

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Why Talent Development in Business Matters

Jack Welch said it best: "My main job was developing talent. I was a gardener providing water and..."

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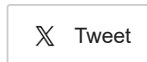
Joel In The News - Interviewed by Top Media Outlets

What Does It Take to be a Good Team Player?

Are you a good team player? If you think the answer is yet, check to be sure, using these prerequisites drawn from the qualities...

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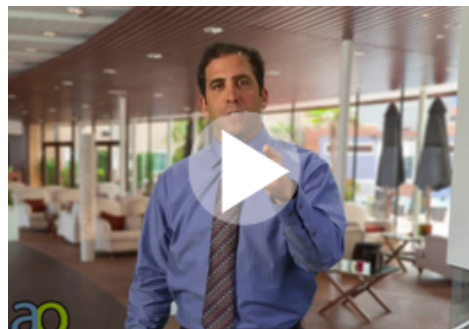
Upcoming Speaking Engagements

August 23rd, 2016 in Philadelphia
Lead with Influence: Be the Most Effective and Influential Leader
The Institute of Management Studies

October 6th, 2016 in San Diego, CA
Lead with Influence: Be the Most Effective and Influential Leader
Genentech

November 10-11, 2016 in New York
Leading With Influence
Time Management Mastery
Executive Insight 16 at Waldorf Astoria
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Weekly 2 min Video Message



[Improving Others' Perception of You](#)

Current Executive Coaching Engagements



Hire Joel for your **Executive Coaching** or **Corporate Speaking and Training** needs.



- **Executives fail at their job.** At least 50% of executives fail within the first eighteen months of taking a new job (Fortune).
- **Salaries are predicted to climb next year.** 98% of companies are planning to give employees raises next year and are projecting average salary increases of 3.0% (Towers Watson).

200+ Articles For Your Development Written by Joel

(Leadership, Management, Work Issues, Productivity and Career Advancement)

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"There is no advertisement as powerful as a positive reputation traveling fast."

~ Brian Koslow

"Never boss people around. It's more important to click with people than to click the shutter."

~ Alfred Eisenstaedt

Books Authored by Joel A. Garfinkle

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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