



Getting Ahead – Career Advancement Strategies

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Bob wanted to step up. He felt it was time to earn more money. But how should he ask for a promotion? What steps would...

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The Institute of Management Studies

November 10-11, 2016 in New York

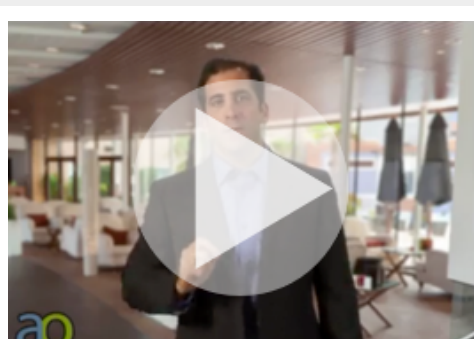
Leading With Influence

Time Management Mastery

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Current Executive Coaching Engagements



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- **Salaries are predicted to climb next year.** 98% of companies are planning to give employees raises next year and are projecting average salary increases of 3.0% ([Towers Watson](#)).
- **Friends and finances:** 52% said it's important to surround themselves with people who they feel are financially secure.

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"Be the chief but never the lord."

~ Lao Tzu

"Eighty percent of success is showing up."

~ Woody Allen

Gain the Competitive Edge In Your Career



Garfinkle Executive Coaching - The top online resource for creating fulfillment at work.
Recognized as one of the best: Acknowledged as one of the top 50 executive coaches in America.
Global Gurus named Joel #15 on its list of [top 30 global coaching experts](#).

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