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Books Authored
by Joel Garfinkle



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GETTING AHEAD - *Apply PVI Model for Career Advancement*

Humility: The Missing Ingredient to Your Success

In a world that celebrates such outspoken leadership, what role could humility possibly play in your success? Turns out: It's absolutely essential. In fact, for many, humility is the missing ingredient -- and not for the reasons you might expect.

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LESSONS FROM LEADERS - *In-depth Profiles*

Path to Success as a Chipotle Manager

"In about a year I went from crew to general manager, from making \$7 bucks an hour to a good salary with benefits and everything," Flores said. "It's funny because you would think, in a year I got promoted, all these great things happened, how could you top that? That was barely even the beginning. It was just a step."

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CAREER CENTRAL - *Tips for Career Changers*

How To Prepare for A Telephone Interview

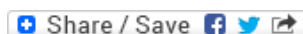
You must prepare for a telephone call or interview from a prospective employer just as you would an in-person interview. Be serious about this and put some time and thought into your answers long before the phone rings. Companies can quickly scan candidates during a phone screen and take you off the list for possible employment should you not spend the time to properly prepare.

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Motivated Minute

Quotes to Inspire

"The first step toward success is taken when you refuse to be a captive of the environment in which you first find yourself."
~ Mark Caine

"Success is about creating benefit for all and enjoying the process. If you focus on this & adopt this definition, success is yours."
~ Kelly Kim

"It is our choices, that show what we truly are, far more than our abilities."
~ J. K. Rowling

Coaching Corner

Joel's Words of Wisdom



Is Permanently Temp Work Right for Your Career?

Sometimes temping can give you a higher rate of pay, but it often lacks the benefits and job security of full time employment. You could easily work fewer hours and make more money, so that makes it attractive. And many people like the challenge of getting acquainted with new companies, new people, new responsibilities. Here are a few more benefits to add into the equation, if you're considering a long term career as a temp.

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You spend one-third of your life at work, so you deserve to feel fulfilled by it. Joel's unique 7-Step Dream Job Process focuses first and foremost on helping you find the perfect job that aligns with your passions and natural talents.

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This proven 9-step program provides unique, personalized services to displaced workers. Whether you are a manager on your first job or a seasoned, high-level executive, you will receive intensive one-on-one attention and support to help you move quickly and successfully through the job search process.

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