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Books Authored
by Joel Garfinkle



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GETTING AHEAD - *Apply PVI Model for Career Advancement*

10 Things Successful People Do to Motivate Themselves

What I've noticed over the last 30 years of my life is that there is a recurring pattern to successfully motivating myself. This pattern helped me get back on track, even during times that felt like rock bottom. I've put together a list of the 10 things successful people do to motivate themselves.

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LESSONS FROM LEADERS - *In-depth Profiles*

Jonathan M. Tisch: Beware of the Thin Air at the Top

One of the things I talk about today is that you really have to know your trade. You don't have to have every answer. You can't be all things to all people, and it's good to surround yourself with people who complement your skill set. But you have to know enough to be fluent in every aspect of your company.

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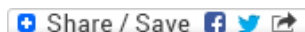
CAREER CENTRAL - *Tips for Career Changers*

Will Your Interview Answers Get You Hired?

Human nature ensures interviewers return to these questions time and again to find out if you're someone they want to have down the hall. Your ability to wow the interviewer and land the job hinges on how well you answer these questions.

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Motivated Minute

Quotes to Inspire

"Leaders must be close enough to relate to others, but far enough ahead to motivate them."
~ John C. Maxwell

"I cannot trust a man to control others who cannot control himself."
~ Robert E. Lee

"If you really want the key to success, start by doing the opposite of what everyone else is doing."
~ Brad Szollose

Coaching Corner

Joel's Words of Wisdom



Holistic Career Planning Can Reveal the Real You

Of course, when it comes to human beings, the one-of-a-kind talents and gifts within us contribute to making us the original creation we are. Although negative people and circumstances can greatly dull or tarnish our positive self-image, the fact remains that there is still beauty waiting to be revealed.

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