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# FULFILLMENT W@RK

Take Your Career to the Next Level

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Books Authored  
by Joel Garfinkle



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## GETTING AHEAD - *Apply PVI Model for Career Advancement*

### An Insider's Guide to LinkedIn 2015

The biggest mistake would be not completing your profile. Simple changes like adding a profile photo or summary section can make a huge difference. We know that profiles with a photo are 14 times more likely to be viewed than those without one, and a complete summary and experience section that includes relevant keywords will make it easier for other professionals to find you.

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## LESSONS FROM LEADERS - *In-depth Profiles*

### What Ursula Burns' Rise To Power Can Teach Us About Mentorship

I learned from my mother that if you have a chance to speak, you should speak. If you have an opinion, you should make it be known. Successful leaders understand the power of mentors who they have strategically selected and developed relationships with.

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## CAREER CENTRAL - *Tips for Career Changers*

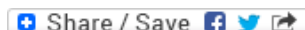
### Rethink The Typical Questions You're Supposed to Ask In An Interview

Asking questions during an interview shows your interest in the company and the job, sets you apart from the crowd of applicants and gives you information that will help you make the right decision. Instead of asking a vague question about company culture, get specific about whatever aspects of it most interest you.

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- » [Dream Job: Define it, Land it, Live it](#)
- » [Job Hunters: Resume, Network, Interview Negotiate](#)



### Motivated Minute Quotes to Inspire

"Formula for success: rise early, work hard, strike oil." ~ J. Paul Getty

"Leadership is a way of thinking, a way of acting and, most importantly, a way of communicating." ~ Simon Sinek

"A strong, positive self-image is the best possible preparation for success." ~ Joyce Brothers

### Coaching Corner

Joel's Words of Wisdom



#### Is Your Current Job Interfering With the Job You REALLY Want?

Are you stuck between the job you have and the job you want? Implement our three-part model this week to determine how you can create more high visibility assignments that will move you to the next level.

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## SERVICES OFFERED

### Speaking

Frequent speaker at keynotes, meetings, conventions and seminars. He will energize your keynotes, meetings, conventions and seminars with his compelling and inspirational speaking style.

[Hire a Speaker »](#)

### Executive Coaching

Garfinkle Executive Coaching provides individualized, customized coaching to help you move to higher levels of leadership by creating impact, exercising influence, boosting visibility and achieving significant victories on key projects.

[Hire an Executive Coach »](#)

### Career Coaching

You spend one-third of your life at work, so you deserve to feel fulfilled by it. Joel's unique 7-Step Dream Job Process focuses first and foremost on helping you find the perfect job that aligns with your passions and natural talents.

[Hire a Career Coach »](#)

### Employee Outplacement Program

This proven 9-step program provides unique, personalized services to displaced workers. Whether you are a manager on your first job or a seasoned, high-level executive, you will receive intensive one-on-one attention and support to help you move quickly and successfully through the job search process.

[Hire for Outplacement Services »](#)

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