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by Joel Garfinkle



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GETTING AHEAD - *Apply PVI Model for Career Advancement*

How to Deal With Judgmental People

Did you cross paths today with someone who made you doubt your direction or path in life? I'll bet you can picture a couple of examples right now. They are the "positivity sponges," sucking up your optimism. But what if I told you that you can stay true to your vision and stay on course, no matter how many "Debbie Downers" you encounter?

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LESSONS FROM LEADERS - *In-depth Profiles*

Marcus Buckingham Reveals Two Questions Every Leader Must Ask

"When you look at a bunch of high-quality leaders who have really engaged their people, what you see is different. You see a lot of different kinds of leaders doing it in different ways," he says. "So these leadership academies and classes and books are all going to go away because they posit homogeneity and sameness. Because when you look at great leaders, they're all really, really different."

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CAREER CENTRAL - *Tips for Career Changers*

Forget What You Know About Networking. Do This Instead.

Between social media, in-person meetings and good, old-fashioned email blitzes, there are plenty of right (and wrong) ways to network. How can you tell the difference between a waste of time and an advantageous opportunity?

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- » [Job Hunters: Resume, Network, Interview Negotiate](#)



Motivated Minute

Quotes to Inspire

"Without hard work, nothing grows but weeds." ~ Gordon B. Hinckley

"The key to successful leadership today is influence, not authority." ~ Ken Blanchard

"Find out what you like doing best and get someone to pay you for doing it." ~ Katherine Whitehorn

Coaching Corner

Joel's Words of Wisdom



How to Deal With People Who Take Credit for Your Work

Although Alberto was young, his fast learning skills and sharp thinking abilities helped him advance to the role of team leader quickly. However, when it came to proposing new ideas to upper management, Alberto was reluctant. He wasn't sure if his ideas were "good enough." He turned to one of the senior colleagues on his team to get feedback on some of the things he was working on and was quite taken aback when the co-worker he'd confided in pitched some of his ideas at the next company meeting without giving Alberto any credit for his work.

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