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August 26, 2015
Vol. 19, Issue 34

Books Authored
by Joel Garfinkle



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GETTING AHEAD - *Apply PVI Model for Career Advancement*

3 Steps to Vastly Improve Your Company's Communication

Many professionals think they are pretty good at managing their internal communications. Maybe you have a system of color-coded, prioritized folders in your email inbox, of which you're particularly proud. Or you're that senior leader who makes a point to get coffee with your direct reports individually once a month, so you're confident that everyone on your team is in the loop.

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How 'Disruptive Innovation' Became the Key to Success for Whitney Johnson

Disruptive innovation is the introduction of new technologies, products or services in an effort to promote change and gain advantage over the competition. Disrupting your own status quo before you change anything else is the place to start. Go ahead, Dare, Dream, Do.

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CAREER CENTRAL - *Tips for Career Changers*

How the Best People Got Their Last Job and Why They Took It

Thirty years ago, a vice president in the human resources department at a Fortune 200 company told me that the firm's two best sources of talent were its university hiring program and referrals from recruiters and employees. A private survey conducted last quarter by another Fortune 200 company confirmed that nothing has changed in 30 years.

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Motivated Minute

Quotes to Inspire

"I never thought in terms of being a leader. I thought very simply in terms of helping people."
~ John Hume

"Concentrate on your job and you will forget your other troubles."
~ William Feather

"One important key to success is self-confidence. An important key to self-confidence is preparation."
~ Arthur Ashe

Coaching Corner

Joel's Words of Wisdom



5 Qualities You Must Possess to Be a Great Leader

There are some qualities that all great leaders share. If you've recently moved into a leadership position—or want to move into one—it's essential that you understand the qualities that define a great leader.

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You spend one-third of your life at work, so you deserve to feel fulfilled by it. Joel's unique 7-Step Dream Job Process focuses first and foremost on helping you find the perfect job that aligns with your passions and natural talents.

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This proven 9-step program provides unique, personalized services to displaced workers. Whether you are a manager on your first job or a seasoned, high-level executive, you will receive intensive one-on-one attention and support to help you move quickly and successfully through the job search process.

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