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# FULFILLMENT W@RK

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**March 4, 2015**  
Vol. 19, Issue 9

Books Authored  
by Joel Garfinkle



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## GETTING AHEAD - *Apply PVI Model for Career Advancement*

### How to Achieve More By Doing Less

Chasing yourself to your desk isn't the way to squeeze out more brilliant ideas. With more pressures being placed upon our time, there are often days when we wish for an extra hour.

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## LESSONS FROM LEADERS - *In-depth Profiles*

### Mylan Denerstein, Partner, Gibson, Dunn & Crutcher

Mylan Denerstein, partner in the New York office of Gibson, Dunn & Crutcher, is a woman driven to leave a positive impression on the world. Her career is best characterized as one that takes hold of opportunities to grow and empower those she serves.

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## CAREER CENTRAL - *Tips for Career Changers*

### How to Make a Good Impression in a Video Interview

It's increasingly likely that if you're interviewing for a job in another market or maybe even closer to home, you're going to be sitting behind a computer screen instead of across a hiring manager's desk – at least at first.

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### Motivated Minute Quotes to Inspire

"Success is a science; if you have the conditions, you get the result."  
~ Oscar Wilde

### Coaching Corner Joel's Words of Wisdom



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**"Leadership it's working with goals with vision; management is working with objectives."**

~ Russel Honore

**"Blessed is he who has found his work; let him ask no other blessedness."**

~ Thomas Carlyle

### Fourteen Ways to Increase Productivity

The idea of increasing productivity and efficiency often brings up images of someone with a stopwatch timing every activity with a watchful eye. Henry Ford first used the talent of an efficiency expert to build cars faster and more economically.



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### Executive Coaching

Garfinkle Executive Coaching provides individualized, customized coaching to help you move to higher levels of leadership by creating impact, exercising influence, boosting visibility and achieving significant victories on key projects.

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### Career Coaching

You spend one-third of your life at work, so you deserve to feel fulfilled by it. Joel's unique 7-Step Dream Job Process focuses first and foremost on helping you find the perfect job that aligns with your passions and natural talents.

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### Employee Outplacement Program

This proven 9-step program provides unique, personalized services to displaced workers. Whether you are a manager on your first job or a seasoned, high-level executive, you will receive intensive one-on-one attention and support to help you move quickly and successfully through the job search process.

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