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by Joel Garfinkle



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Charm gets you places. It is a magical quality that makes people like you. When you have charm, you can basically get what you want. It will open doors for you and bring promotions to you.

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LESSONS FROM LEADERS - *In-depth Profiles*

How can you stay excited about your job? Don't get comfortable.

During my 20 years at Kraft Foods, I've learned the importance of continuously seeking new experiences. This perspective has allowed me to regularly reinvent myself professionally throughout my career and take on numerous roles within the company.

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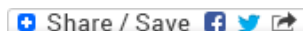
CAREER CENTRAL - *Tips for Career Changers*

6 Questions You Should Ask About a Company's Culture Before You Accept the Job

After hours spent meticulously fine-tuning your cover letter and résumé, you've finally scored an elusive interview with the employer of your dreams. At least, that's what you think.

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Motivated Minute Quotes to Inspire

"Coming together is a beginning;
keeping together is progress; working

Coaching Corner Joel's Words of Wisdom



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together is success. "
~ Henry Ford

"A leader is one who knows the way,
goes the way, and shows the way. "
~ John C. Maxwell

"The best preparation for good work
tomorrow is to do good work today."
~ Elbert Hubbard

6 Questions for Assessing a Prospective Employer

For the majority of people,
time spent at work far
outweighs time spent with
friends and family.
Deciding whether to accept
a job offer is an important decision that will
ultimately have a significant impact on your
happiness and well-being.



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Garfinkle Executive Coaching
6918 Thornhill Drive, Oakland, California 94611
Tel: 510-339-3201 Email: joel@garfinkleexecutivecoaching.com

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