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Books Authored  
by Joel Garfinkle



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## GETTING AHEAD - *Apply PVI Model for Career Advancement*

### 7 Ways to Get Ahead at Work Before the New Year

You have a little more than a month to go before the end of the year, so make the most of it. Experts say these are the important things to get done now if you want to start your career in the new year off on the right foot.

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## LESSONS FROM LEADERS - *In-depth Profiles*

### Shooting For Higher Goals: Leadership Lessons From Charles Schwab's Former CEO

After three years as co-CEO with Schwab, founder of the San Francisco brokerage and investment firm, and two years as the sole boss, David S. Pottruck got called into Schwab's office and unceremoniously fired. Now, at 66, he has had ten years to reflect on the leadership lessons he learned at Schwab.

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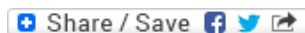
## CAREER CENTRAL - *Tips for Career Changers*

### 5 Websites Job Seekers Should Know About

Take the road less traveled with these lesser-known job boards. Today's smart job seeker should leverage the major job boards while also casting a wider net. Finding (and securing) the right job may not always occur in the most obvious places. Here are additional online sites to help you find a new career.

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## Motivated Minute Quotes to Inspire

"My own definition of leadership is this: The capacity and the will to rally men and women to a common purpose and the character which inspires confidence."  
~ General Montgomery

"Never doubt that a small group of thoughtful, concerned citizens can change world. Indeed it is the only thing that ever has."  
~ Margaret Mead

"A leader is best when people barely know he exists, when his work is done, his aim fulfilled, they will say: we did it ourselves."  
~ Lao Tzu

## Coaching Corner Joel's Words of Wisdom



### The Five Pillars of Innovation

Innovation is vital to a company's success, but creativity is extremely difficult to regulate and control. See how you can encourage innovation and avoid stifling creativity through these five pillars of innovation leadership.

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Garfinkle Executive Coaching provides individualized, customized coaching to help you move to higher levels of leadership by creating impact, exercising influence, boosting visibility and achieving significant victories on key projects.

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### Career Coaching

You spend one-third of your life at work, so you deserve to feel fulfilled by it. Joel's unique 7-Step Dream Job Process focuses first and foremost on helping you find the perfect job that aligns with your passions and natural talents.

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This proven 9-step program provides unique, personalized services to displaced workers. Whether you are a manager on your first job or a seasoned, high-level executive, you will receive intensive one-on-one attention and support to help you move quickly and successfully through the job search process.

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