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GETTING AHEAD - *Apply PVI Model for Career Advancement*

Take Back Your Mornings

Great mornings don't just happen. They're planned and nurtured. Planning your mornings will put you in the company of some of the most successful creatives and leaders working today. Read more to learn how take back your morning, and add hours to your week.

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LESSONS FROM LEADERS - *In-depth Profiles*

Why the Container Store Pays its Retail Employees \$50,000 a Year

Despite starting out with just a \$35,000 investment in 1978, The Container Store founder and CEO Kip Tindell has grown his business to one that has 67 US locations and rings up annual sales of nearly \$800 million. Equally impressive is the fact that he's done all that while paying his retail employees nearly twice the industry average.

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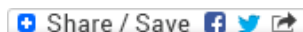
CAREER CENTRAL - *Tips for Career Changers*

The Best Job Search Advice I Ever Received: Pretend You're Fired Today

"The best thing you can do, is pretend you were fired today. If you were, you would start to make a list of all the activities you would do to land your next job. Take that list, and while you are working, do one item a week to ensure your bases are always covered."

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Motivated Minute

Quotes to Inspire

"There are three essentials to leadership: humility, clarity and courage."
~ Fuchan Yuan

"You gain strength, courage and confidence by every experience in which you really stop to look fear in the face. You must do the thing you think you cannot do."
~ Eleanor Roosevelt

"A competent leader can get efficient service from poor troops, while on the contrary, an incapable leader can demoralize the best of troops."
~ John J Pershing

Coaching Corner

Joel's Words of Wisdom



Seven Ways to Sell Your Ideas to Management

Being able to influence upwards allows your ideas to be heard and implemented. This directly enhances your value because you are the owner of that idea. Diane McGarry, Xerox's CMO, shares, "Success at a big company requires an understanding of the many layers of office politics as well as the confidence to put your best ideas forward."

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This proven 9-step program provides unique, personalized services to displaced workers. Whether you are a manager on your first job or a seasoned, high-level executive, you will receive intensive one-on-one attention and support to help you move quickly and successfully through the job search process.

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