## **Business**Management

75 years of sound business advice **DAILY** 

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## Building confidence leads to success

Confidence is key to becoming a leader. Joel Garfinkle shares five ways you can build up your confidence:

- 1. Take the leap. Quit doubting your abilities and take a risk or two in your career.
- 2. **Realize what your strengths are and use them.** You'll be more confident when you play to your strengths, which helps with things you aren't strong in later.
- 3. **Watch your body language.** Realize when your body language is negative or positive, as well as the body language of your audience.
- 4. Take credit when complimented. Just thank people.
- 5. You don't have to be perfect. Confidence is about continuing to try and try new things, even if you aren't perfect.

— Adapted from <u>"The one trait successful leaders share,"</u> Joel Garfinkle, SmartBlogs.