MANAGEMENT

MASTERY



STRESS-FREE PRODUCTIVITY

IN THE

7 KEY AREAS OF LIFE

JOEL A. GARFINKLE

## **Table of Contents**

INTRODUCTION4		
WHAT DO YOU REALLY WANT?6		
	Values: What matters to you? 7	
	Goals: Choosing a Destination9	
	Action Plan: One step at a time	
	The Big Rocks First – then everything else 14	
	Balance Builder 1: Say yes to what you most want 15 $$	
M,	ANAGING YOUR TIME21	
	The High Price of Wasted Time	
	Plan for Efficiency24	
	Avoid Time Traps30	
	Procrastination	
	Balance Builder 2: Budget your time and energy 33	
MANAGING YOUR SCHEDULE		
	Nine Ways to Tame Your Schedule	
	Balance Builder 3: Promise less, enjoy more 43	
M/	ANAGING PROJECTS 48	
	Project Planning	
	Project Efficiency	
	Project Effectiveness53	
	Balance Builder 4: Design your support systems 57	
M/	ANAGING INFORMATION 65	
	Manage Information Effectively 66	
	Balance Builder 5: Learn from resistance	
M/	ANAGING PEOPLE80	
	Top 10 Ways to Set Boundaries 82	
	Four Ways to Say No at Work85	
	Five Ways to Reduce Your Workload 86	
	Balance Builder 6: Learn to say no to others 90	

I am definitely going to take a course on time management...just as soon as I can work it into my schedule.

~ Louis E. Boone

(1)

MANAGING ABUNDANCE	96
Overcoming Workaholism	98
Balance Builder 7: Build true wealth through	
personal reserves	99
Balance Builder 8: Slow down and revitalize	104
MANAGING WORK/LIFE BALANCE	110
Circle of Life Assessment	111
Balance Work and Play	113
Balance Builder 9: Stop chasing and	
start embracing	116
Improving Balance through Attitude	120
Balance Builder 10: Orient your life	
around fun	123
CONCLUSION	129

Time is the scarcest resource of the manager; if it is not managed, nothing else can be managed.

~ Peter F. Drucker

uccess doesn't happen because one person has more time than another. Every one of us has 24 hours a day to use as we choose. The question is whether or not we use that time effectively. Individuals who enjoy success in their personal and professional lives follow strategies to guide the choices they make each day. They have mastered the ability to manage their time instead of letting time manage their lives.

*Time Management Mastery* can help you manage your time and achieve the success you desire by focusing in on these seven key areas:

- **1. TIME:** Eliminate time wasters and time traps and learn to budget your time for maximum productivity.
- **2. SCHEDULE:** Learn to schedule less, delegate, and make what is most important, top priority in your schedule.
- **3. PROJECTS:** Good project management is first about planning and then developing a support system to bring the project to a successful completion.
- **4. INFORMATION:** Avoid information overload by learning to streamline your email, phone communications, and meetings.
- **5. PEOPLE:** Learn how and when to say no, and how to set boundaries with coworkers, clients, and others.
- **6. ABUNDANCE:** Develop true abundance by replenishing your energy in ways that sustain you.
- **7. WORK-LIFE BALANCE:** Learn to prioritize the precious and important aspects of your life (e.g. family, friends, health and spirit).



Joel Garfinkle is recognized as one of the top 50 executive coaches in America. Global Gurus named Joel #14 on its list of the top 30 global coaching experts. He is also a Master Certified Coach (MCC) — the highest level of achievement in coaching — and author of 11 books and over 300 articles on leadership. His client list for coaching and corporate training includes Google, Amazon, Starbucks, Bank of America, Microsoft, Oracle, Deloitte, Ritz-Carlton, Genentech, NBC, the NBA, and many other prestigious companies.